

# Introduction

DOME is a marketplace that aims to provide a seamless experience by offering a single aggregated catalogue of products delivered by pre-validated European providers. The key objectives of DOME include:

- **Defragment/Consolidate EU-Compliant Product Offerings:** DOME addresses the challenge of fragmented product offerings by consolidating a wide range of EU-compliant products into a single marketplace. This ensures that all listed products adhere to the EU Cloud Rulebook and EU Cyber Security Act, promoting compliance and standardization across the marketplace.
- **Improved Vendor Selection Process:** DOME streamlines the vendor selection process by implementing an embedded pre-verification process. This process ensures that vendors meet specific criteria and undergo a rigorous evaluation to verify their capabilities, compliance, and reliability. By pre-validating vendors, DOME enhances the quality and trustworthiness of the available products, simplifying the decision-making process for buyers.
- **Reduced Time for Search and Evaluation:** DOME aims to save time for buyers by providing a centralized platform where they can efficiently search, browse, and evaluate new products and services. By offering a comprehensive and user-friendly portal, buyers can access detailed service information, specifications, pricing, and other relevant data in one place. This eliminates the need for extensive research and evaluation efforts, enabling quicker and more informed decision-making.
- **Simplified Product Comparison:** DOME facilitates product comparison by presenting a range of services in a single portal. Buyers can easily compare various products based on their features, functionalities, pricing models, and other parameters. This eliminates the need for complex Request for Quotation (RFQ) or Request for Proposal (RFP) processes, as buyers can access all the necessary information from the marketplace, streamlining the evaluation and selection stages.
- **Accelerated Purchase Processes:** DOME expedites the purchase processes by providing standard contract templates. These templates establish a common framework for agreements, reducing negotiation time and complexity. Buyers can leverage these pre-defined contract templates, making it easier to finalize transactions and expedite the deployment of new products and services.
- **Simplified Spending Analysis:** DOME offers reporting panels that simplify spending analysis for buyers. Through these panels, buyers can gain insights into their purchasing activities, expenditure patterns, and other relevant data. This simplifies financial tracking and analysis, enabling buyers to monitor their spending efficiently and make data-driven decisions.

Overall, DOME aims to streamline the procurement journey, improve vendor selection, reduce search and evaluation time, facilitate product comparison, accelerate purchase processes, and simplify spending analysis. By achieving these objectives, DOME enhances the efficiency, transparency, and effectiveness of the marketplace, benefiting both buyers and providers within the European ecosystem.

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